

## We are looking for a Commercial Field Agent Self-Employed

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### **THE ROLE**

Under the Managing Director's responsibility, you will have to :

- Sell metal mesh products and services
- Apply the Business plan and the company's strategy
- Work effectively within the policies, procedures, aims objectives and philosophy of the company
- Communicate professionally with all customers
- Prospect clients, analyze their needs and win the clients' loyalty
- Manage the turnover and the margin
- Identify and appropriately deal with all disputes in line with procedure
- Present the company's offers and face up to the competitors
- Do teamwork
- Under requests of the company, participate to exhibitions

### **PROFILE**

To be successful, you will need to be an excellent communicator with strong customer service skills and independent. You also need to have a degree from a Business School and be bilingual English/French or bilingual German/French.

### **JOB TYPE**

Full-time

United Kingdom, Germany, Switzerland

### **SALARY**

Commissions

Please do not hesitate to contact us for further information : [recrutement@talentissim.fr](mailto:recrutement@talentissim.fr)

**04 50 46 89 44**

TALENTISSIM

84 avenue Gambetta 74000

TEL : 04 50 46 89 44 | [recrutement@talentissim.fr](mailto:recrutement@talentissim.fr) | [www.talentissim.fr](http://www.talentissim.fr)

